



South Metro Denver REALTOR® Association, Inc.

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Welcome to SMDRA!

Thank you for considering membership in the South Metro Denver REALTOR® Association (SMDRA). We are truly pleased to have the opportunity to serve you.

So that your transition from applicant to member can be made as quickly as possible, please read the following information carefully.

Dues and Fees

When you join SMDRA, you also become a member of the Colorado Association of REALTORS® (CAR) and the National Association of REALTORS® (NAR). A portion of your dues is remitted to those Associations.

SMDRA's fiscal year begins October 1, and memberships expire on September 30. Annual dues of \$431 are prorated on a monthly basis for new members. Dues must be submitted with your application and may be paid by cash, check, VISA, MasterCard, Discover, and American Express.

After you join, you will begin receiving annual dues invoices each August or September for the following fiscal year (October 1 through September 30). Please contact a staff member if you have any questions about dues or fees.

1. Application Fee – waived

- 2. Dues:** The dues amounts listed below apply to applicants who have never been a member of a REALTOR® Association, or who have not paid dues to another Association during the past year. If you are transferring from another Association, please ask a staff member to calculate your dues.

NEW REALTORS®	Local	CAR	NAR	Nat'l PR	Total
2010 August	31.00	54.17	33.33	35.00	153.50
2010 September	15.50	43.33	26.67	35.00	120.50
2010 October	186.00	162.50	100.00	70.00	518.50
2010 November	170.50	151.67	93.33	70.00	485.50
2010 December	155.00	140.83	86.67	70.00	452.50
2011 January	139.50	130.00	80.00	35.00	384.50
2011 February	124.00	119.17	73.33	35.00	351.50
2011 March	108.50	108.33	66.67	35.00	318.50
2011 April	93.00	97.50	60.00	35.00	285.50
2011 May	77.50	86.67	53.33	35.00	252.50
2011 June	62.00	75.83	46.67	35.00	219.50
2011 July	46.50	65.00	40.00	35.00	186.50
2011 August	31.00	54.17	33.33	35.00	153.50
2011 September	15.50	43.33	26.67	35.00	120.50

Important Note for Designated REALTOR® Applicants: The National Association of REALTORS® dues formula requires that Designated Brokers pay dues for themselves as well as an assessment that equals dues times the number of ALL licensees in their offices who are not REALTOR® members of an Association. Brokers can reduce their dues obligation by requiring their agents to join SMDRA.

Required Courses

As a condition of membership, all REALTOR® applicants are required to take two courses within 90 days of application to the Association: GRI Ethics and SMDRA Orientation. These courses explain your responsibilities as a REALTOR® and give you an overview of the benefits you receive as a member.

The 6-hour GRI-Ethical and Professional Practices classes take place from 8:30 am until 3:30 pm, with a one-hour lunch break, at the SMDRA Activity Center. Please refer to the class schedule below. Note that students who arrive after 8:45 am will not receive continuing education credit. SMDRA Orientation takes place from 3:30 until 5:00 pm. You will be sworn in and receive your REALTOR® pin at that time.

PRE-REGISTRATION IS REQUIRED. If you register for the GRI Ethics class, you will automatically be registered for the Orientation. **If you have already completed the Ethics class and need only the Orientation class, you must register for the Orientation.**

You may attend the 6-hour Ethics class at another Association as long as you provide proof of attendance to the South Metro Denver REALTOR® Association prior to the Orientation class. The Orientation class **MUST** be taken at SMDRA.

2010 GRI Ethical and Professional Practices Course Schedule

(Orientation takes place immediately following the course from 3:30 until 5:00 pm)

Thursday, May 6th, 2010 – 8:30 am until 3:30 pm

Thursday, July 8th, 2010 - 8:30 am until 3:30 pm

Tuesday, September 14th, 2010 – 8:30 am until 3:30 pm

Wednesday, November 10th, 2010 – 8:30 am until 3:30 pm

Please let us know if you have any questions about the application process. We look forward to serving you!